Is Chainlink DePIN?

The better question is:

- 1. Is **supply growth** reflexive to token prices?
- 2. Is **demand growth** reflexive to token prices?

Supply (#1): most DePINs with issuance curves fall into this category, including <u>Helium</u>, <u>Dimo</u>, <u>Hivemapper</u>, <u>Geodnet</u>...

- These networks carry a virtuous cycle: price goes up → miner returns improve → miners invest more capital → supply-side grows → growth attracts more users and/or speculators → token price goes higher → and so on...
- Of course, reflexivity works both ways: miners in these communities suffer the most when prices decline reflexively the other way. Notable exceptions are stablecoin-based DePINs like <u>Althea</u> and <u>VulaCoin</u>.

Demand (#2): is the more controversial question. Recall that demand = volume x unit price.

- For non-crypto use cases, neither volume nor unit prices are impacted by token prices.
 - <u>WiFi Map</u>/Helium sell connectivity to consumers and <u>Render</u>/Geodnet sell services to web2 enterprises. In either case, the <u>price per unit of service is fixed in fiat terms</u> (e.g., \$/GB or \$/frame) and <u>volumes are uncorrelated to crypto market cap</u>.
- For crypto use cases, the question is more complicated. <u>Pocket/Chainlink</u> sell crypto infra, which would arguably be correlated to crypto prices. But are they really?
 - Chainlink volumes (<u>feed requests</u>) are down ~30% since crypto hit peak market cap in Nov'21, and tend to follow onchain volatility more than prices. Pocket volumes (<u>relays</u>) are down ~25% from peak in May'23; this is in the face of a 60%+ decline in crypto market cap. ⇒ **Volumes are correlated-but-insulated to movements in token prices.**
 - What about price? For both <u>Pocket</u> & <u>Chainlink</u>, prices are denominated in native tokens but have several governance parameters around them. ⇒ <u>Unit prices are correlated-but-insulated to movements in token</u> prices.

Conclusion: we expect most DeFi - where both volume of trades & revenue per trade are correlated to token prices - will act like the left side below; most DeWi - where both volume of traffic & revenue per GB are fixed in fiat terms - will act more like the right side of the page; and most web3 infra - like RPCs & Oracles - will be somewhere in between.

In Bear Markets, Networks with <u>Token-Denominated</u> Revenues Face Vicious Cycles of Dilution.

speculative buyers leave ⇒
token price declines ⇒
network becomes forced seller ⇒
prices decline even further ⇒
deficit spirals.

Maintenance
Incentives

Structural

...But Networks with Fiat-Denominated Revenues are Resilient.



Source: Web3 Software, pt1